

## curriculum vitae



### Personal information

Surname(s) / First name(s)	<b>PULCINI CINZIA</b>	
Address(es)	Via Piave, 49 Spinetoli c.a.p. 63078 (AP) ITALY	
Telephone(s)	+39 0736899112	Mobile: +39 3285434605
E-mail(s)	cinzia11pulcini@gmail.com	
Nationality(-ies)	Italian	
Date of birth	13/05/1985	
Gender	Female	

### Work experience

Dates	<b>01 MAY 2013</b>
Name and address of employer	<b>UNIVERSITAT JAUME I</b> <b>Department of Economics</b> Castellon de la Plana Comunitat Valenciana Spain
Occupation or position held	Researcher – Phd Program
Main activities and responsibilities	Research about macro and micro variable trough a an Agent-Based Model. Analysis of Profit and Growth Rate in long-lived firms. Use of Matlab tools.
Type of business or sector	Department of Economics – (Experimental Economics Laboratory)
Dates	<b>01 MARCH 2013 – 30 APRIL 2013</b>
Name and address of employer	<b>UNIVERSITAT JAUME I</b> <b>Department of Economics</b> Castellon de la Plana

Occupation or position held	Comunitat Valenciana Spain
Main activities and responsibilities	Researcher
Type of business or sector	Research about macro and micro variable trough a an Agent-Based Model. Department of Economics – (Experimental Economics Laboratory)
Dates	<b>09 AUGUST 2012 – 15 NOVEMBER 2012</b>
Name and address of employer	<b>BANCA DELLE MARCHE S.P.A.</b>
Occupation or position held	3 <sup>rd</sup> Area . 1 <sup>st</sup> Level
Main activities and responsibilities	Front Office
Type of business or sector	Banking Sector
Dates	<b>06 April 2012 - 4 August 2012</b>
Name and address of employer	<b>PICENA TRUENTINA BANK - CREDIT COOPERATIVE BANK Branch of San Benedetto del Tronto</b>
Occupation or position held	trainee
Main activities and responsibilities	Acquisition of computer skills, accounting and operational on the normal management of contracts receivable / payable to banks; Storage and processing of documents relating to bank accounts; Aid in the activity office.
Type of business or sector	BANKING SERCTOR
Dates	<b>15 DECEMBER 2011 - 13 JANAURY 2012</b>
Occupation or position held	trainee
Main activities and responsibilities	Promot Turism, History and Culture of Nanjing; Receive professional training of the modern history of China; Help do preparations for the Memorial Day of Nanjing massacre; Participate in AIESEC Nanjing activities within the internship period, being prepared to be part of any integration activities and cultural events;
Name and address of employer	AIESEC NANJING MAINLAND CHINA
Type of business or sector	SOCIAL SCIENCE, EDUCATION, COMMUNICATION
Dates	<b>MAY 2008 – AUGUST 2008</b>
Occupation or position held	Trainee
Main activities and responsibilities	Processing and management of invoices and documents related to business activities and needs of companies and individuals; Organizational support for simplification of bureaucratic activity in the office.
Name and address of employer	GALLI RAG. GIACOMO ADMINISTRATIVE CONSULTING AND TAXATION Via Accesso Stazione, 9 Pagliare del Tronto c.a.p. 63078 (AP)
Type of business or sector	COMMERCIAL CONSULTING IN ADMINISTRATIVE AND FISCAL FIELDS FOR FIRMS AND INDIVIDUALS.

### **Education and training**

Dates	<b>FROM MAY 2013</b>
Title of qualification awarded	<b>PHD IN ECONOMICS</b>

Principal subjects/Occupational skills covered	Research about macro and micro variable through an Agent-Based Model. Analysis of Profit and Growth Rate in long-lived firms. Use of Matlab tools.
Name and type of organisation providing education and training	UNIVERSITAT JAUME I Comunitat Valenciana Castellon de la Plana Spain
Level in national or international classification	PhD
Dates	<b>FROM APRIL 2012 TO OCTOBER 2012</b>
Title of qualification awarded	<b>'HUMAN RESOURCES MANAGEMENT AND HR ADVICE'</b>
Principal subjects/Occupational skills covered	Business Administration and Human Resources; Statement of Employment and Compliance; Wages and Contributions; Budget for Personnel and Labor costs; The Industrial Relations; Compensation Policies.
Name and type of organisation providing education and training	MELIUSFORS
Level in national Classification	MASTER
	<b>Attendance to the courses:</b>
	23/09/2011 - "Internet marketing: from Off-line to on-line" SidaGroup - Ancona
	18/10/11 - "Working in the Export Management of internationalization" SidaGroup - Pescara
	19/10/11 - "Corporate Restructuring: tools and experience to overcome the crisis" SidaGroup - Ancona
Dates	<b>OCTOBER 2008 – JULY 2011</b>
Title of qualification awarded	<b>Degree in: ECONOMY AND BUSINESS ECONOMICS AND INTERNATIONAL MANAGEMENT</b>
Principal subjects/Occupational skills covered	National and international economic studies; Italian accounting studies; Economic, monetary and financial studies; Study of legal disciplines; Using computer tools for the development, understanding and simulation of complex economic systems.
Name and type of organisation providing education and training	POLYTECHNIC OF MARCHE UNIVERSITY (Università Politecnica delle Marche) FACULTY OF ECONOMICS G. FUA'
Level in national classification	108/110
Dates	<b>SEPTEMBER 2009 – JUNE 2010</b>
Title of qualification awarded	<b>Year of study abroad with the PROJECT "SOCRATES - ERASMUS"</b>
Name and type of organisation providing education and training	<b>Universidad San Pablo CEU Madrid Spain</b>
Principal subjects/Occupational skills covered	Internacional Economic Area; Strategic and Policy of Firms; Financial and Analytical Accounting; Urban and Regional Economic Policy; Fiscal Strategy;

Economy of the European Union;  
Economic and Financial Policy of the E.U. .

Dates **OCTOBER 2005 – NOVEMBER 2008**

Title of qualification awarded **Bachelor degree in:  
ECONOMY AND FINANCE  
Address Economic - Financial**

Principal subjects/Occupational skills covered  
Statistical- mathematical studies;  
Micro and macro economic studies;  
Studies of national accounts and business administration;  
Study of legal disciplines;  
Economic – financial studies;  
Economic – monetary studies;  
Economic – ethical studies.

Name and type of organisation providing education and training **POLYTECHNIC OF MARCHE UNIVERSITY (Università Politecnica delle Marche)  
FACULTY OF ECONOMICS G. FUA'**

Level in national classification **99/110**

Dates **SEPTEMBER 1999 – JULY 2004**

Title of qualification awarded **DIPLOMA**

Principal subjects/Occupational skills covered **ECONOMICAL – JURIDICAL ADDRESS**

Name and type of organisation providing education and training **Public Commercial - Technical Institute**

Level in national classification **92/100**

**Personal skills and competences**

Mother tongue(s) **ITALIAN**

Self-assessment  
European level (\*)

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	

Language: ENGLISH	B2	B2	B2	B2	B2
Language: SPANISH	C1	C1	C1	C1	C1
Language: FRENCH	A1	A1	A1	A1	A1
Language: CHINESE	A1	A1	A1	A1	A1

**Language Certificates ENGLISH:**

- Certificate of attendance at the "Callan School of Italiano" in London;
- Certificate of attendance of the "Intensive Exam Preparation Italiano" at the "LSI" of Brighton;
- **FCE** certification level B2 (upper intermediate) from Cambridge ESOL, with score of 75/100;
- Certificate of course of "Advanced English" at the Junior High School "Cappella - Curzi" (2012);

**CHINESE**

Certificate of course of "Chinese Language Elementary Level" at the Junior High School "Cappella - Curzi" (2011).

**SPANISH**

- **D.E.L.E** Certificate (Diploma de Español como lengua extranjera) – Instituto Cervantes – level B2, with score of 91/100.

**OTHER EXPERIENCES /  
COMPETENCES**

Dates **OCTOBER 2008 – JULY 2009**  
Name and address of employer DELPHINIA TEAM PICENO A.S.D.  
of Porto D'Ascoli  
work (AP) - ITALY

Dates **JANUARY 2008 – MAY 2008**  
Name and address of employer FLIPPER ACQUASPORT  
of Castorano  
work (AP) - ITALY

Dates **JULY 2006 – JULY 2007 – JULY 2008**  
Name and address of employer FLIPPER ACQUASPORT  
of Castorano  
work (AP) - ITALY

Occupation INSTRUCTOR - EDUCATOR  
MANAGER OF SUMMER CAMPS

Type of business or sector LUDIC – EDUCATIONAL AREA  
FEDERAL SWIMMING SCHOOL

**Capacity learned through the activities of instructor**

**Management of heterogeneous groups;**  
**Organization of specific lessons and other activities;**  
**Transmission of knowledge for the achievement of targeted goals;**  
**Ability to socialize and interact with different personalities;**  
**Collaborative skills and good attitude to work in a team;**  
**Ability to Problem Solving.**

Social skills and competences

Excellent communication skills developed at:  
High School;  
University (Italian and foreign);  
Workplace;  
Sport Team (swimming athletic performance and activities).

Organisational skills and competences

Knowledge and use of office suite;  
Knowledge of Matlab, a high-level language combined with an interactive environment that helps solve technical computing problems.

Social skills and competences

Excellent communication skills developed at:  
High School;  
University (Italian and foreign);  
Workplace;  
Sport Team (swimming athletic performance and activities).