

Curriculum Vitae

Aurora García-Gallego

Contact Details

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Current position

- *Catedrática de Universidad* (Full Professor) of Microeconomics, Game Theory and Industrial Organization, Economics Department, Universitat Jaume I (Castellón, Spain), since 23/09/2009.
- *Founder of the Laboratori d'Economia Experimental*, Universitat Jaume I, Castellón, Spain.
- *Academic Spin-off Founder of Experimentia Consulting S.L.*

Studies

- **BA in Economics** (University of Zaragoza, Spain – June 1987)
- **Diploma in Economic Analysis** (Universitat Autònoma de Barcelona, Spain – 1988)
- **MA in Public Economics** (Instituto de Estudios Fiscales, Madrid, Spain – 1989)
- **MA in Economics** (European University Institute, Italy – 1990)
Thesis Title: *Transmission of Information in Oligopoly: the Wood Pulp Case*
Supervisor: Prof. Louis Phlips (European University Institute, Italy)
Reader: Prof. Stephen Martin (European University Institute, Italy)
- **PhD in Economics** (European University Institute, Italy – 1994)
Thesis Title: *Insights from Experimentation in Oligopoly and Evidence from the Real World*
Examining Board: Ronald Harstad (Rutgers University, New Brunswick, USA); Alan Kirman, supervisor (EUI, Italy); Stephen Martin, supervisor (EUI, Italy); Paul Geroski (London Business School, UK); Vicente Salas (Universitat Autònoma de Barcelona, Spain).

Previous positions

- *Catedrática de Universidad* (Full professor), Economic Theory and History Department, Universidad de Granada (Spain), 01/10/2009-30/09/2010.
- *Profesora Titular de Universidad* (Associate professor), Economics Department, Universitat Jaume I (Castellón, Spain), July 1998 - September 2009.
- *Profesora Titular de Universidad Interina*, Economics Department, Universitat Jaume I (Castellón, Spain), November 1994 - June 1998.
- *Profesora Ayudante de Facultad I*, Economics Department, Universitat Jaume I, (Castellón, Spain), October 1993 - November 1994.

Non-academic experience

- EU Commission, Directorate General IV (Competition Policy), Unit A3 (Economic Questions and Studies), October 1992 - March 1993.

Research interests

Experimental Economics, Competition Policy, Environmental Economics, Product Differentiation, Multiproduct Firms and Industry Structure, Spatial Competition, Preference Endogeneity, Gender Economics, Individual Decision Making.

Languages

Spanish, English, Modern Greek, Italian, French.

Teaching

- **Undergraduate:** Microeconomics I, Microeconomics II, Game Theory, Industrial Economics.
- **Postgraduate:** Game Theory.

Administrative Tasks

- Secretary of the Economics Department, Universitat Jaume I, Castellón, Spain, February 2007 - August 2007.
- Expert evaluator of research projects for the Spanish Ministry of Education and Science, academic years 2006, 2007, 2008 and 2010.
- Subdirector of the Economic Theory and History Department, Universidad de Granada, Spain, October 2010 – June 2010.

Publications

1. Journal Articles

- Aurora García-Gallego, Nikolaos Georgantzís and Ainhoa Jaramillo-Gutiérrez, “Gender Differences in Ultimatum Games: *Despite* rather than *due to* risk attitudes”, *Journal of Economic Behavior and Organization*, forthcoming.
- Aurora García-Gallego, Nikolaos Georgantzís, Daniel Navarro-Martínez and Gerardo Sabater-Grande, “The Stochastic Component in Choice and Regression to the Mean”, *Theory and Decision*, forthcoming.
- Iván Barreda-Tarrazona, Aurora García-Gallego, Nikolaos Georgantzís, Ainhoa Jaramillo-Gutiérrez and Gerardo Sabater-Grande, “An Experiment on the Motivation and the Effects of Socially Responsible Market Behavior”, *International Journal of Ecological Economics and Statistics (IJEES)* 23, 105-128, 2011.
- Iván Barreda-Tarrazona, Aurora García-Gallego, Nikolaos Georgantzís, Agustín Gil and Joaquín Andaluz, “An Experiment on Spatial Competition with Endogenous Pricing”, *International Journal of Industrial Organization* 29, 73-84, 2011.
- Aurora García-Gallego, Nikolaos Georgantzís, “Good and Bad Increases in Ecological Awareness: Environmental Differentiation Revisited”, *Strategic Behavior and the Environment* 1, 71-88, 2011.
- Aurora García-Gallego, Nikolaos Georgantzís and Ainhoa Jaramillo-Gutiérrez, “El Papel del Género en la Toma de Decisiones bajo Incertidumbre”, *Cuadernos Económicos de Información Comercial Española* 77, 151-163, 2009.
- Aurora García-Gallego and Nikolaos Georgantzís, “Market Effects of Changes in Consumer’s Social Responsibility”, *Journal of Economics and Management Strategy* 18(1), 235-262, 2009.
- Aurora García-Gallego and Eva Camacho-Cuena, “Upstream vs. Downstream Leadership in the Determination of Vertical Market Structure”, *Cuadernos Económicos de Información Comercial Española* 76, 39-56, 2008.

- Aurora García-Gallego, Nikolaos Georgantzís and Ainhoa Jaramillo-Gutiérrez, “Ultimatum Salary Bargaining with Real Effort”, *Economics Letters* 98, 78-83, 2008.
- Aurora García-Gallego, Nikolaos Georgantzís, Daniel Navarro-Martínez and Gerardo Sabater-Grande, “Actitud frente al Riesgo y Comparación Social: Un Estudio Experimental”, *Cuadernos Aragoneses de Economía* 17(2), 343-362, 2007.
- Aurora García-Gallego, Nikolaos Georgantzís, M. José Gil-Moltó and Vicente Orts, “Game-theoretic Aspects of International Mergers: Theory and Case Studies”, *International Review of Law and Economics* 26, 395-409, 2006.
- Aurora García-Gallego, Nikolaos Georgantzís M. José Gil-Moltó and Vicente Orts, “An Experiment on Subjective Game Valuations”, *Economics Bulletin* 3 (10), 1-6, 2006.
- Eva Camacho-Cuena, Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater Grande, “Buyer-Seller Interaction in Experimental Spatial Markets”, *Regional Science and Urban Economics* 35, 89-108, 2005.
- Nikolaos Georgantzís, Aurora García-Gallego, Enrique Fatás, Praveen Kujal and Tibor Neugebauer “Mixture and Distribution of Different Water Qualities: An Experiment on Vertical Structure in a Complex Market”, *Cuadernos de Economía* 27, 95-138, 2004.
- Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, “Identified Consumers: An Experiment on the Informativeness of Direct and Cross-Demand Price Effects”, *Cuadernos de Economía* 27, 185-216, 2004.
- Eva Camacho-Cuena, Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, “An Experimental Validation of Hypothetical WTP for a Recyclable Product”, *Environmental and Resource Economics* 27, 313-335, 2004.
- Eva Camacho-Cuena, Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, “An Experimental Test of Response Consistency in Contingent Valuation”, *Ecological Economics* 47, 167-182, 2003.
- Aurora García-Gallego, Nikolaos Georgantzís and Vicente Orts, “Endogenous Retailer Preferences in Intermediate Good Markets”, *The International Review of Retail, Distribution and Consumer Research* 11(2), 123-139, 2001.
- Aurora García-Gallego and Nikolaos Georgantzís, “Multiproduct Activity in an Experimental Differentiated Oligopoly”, *International Journal of Industrial Organization* 19, 493-518, 2001.
- Aurora García-Gallego and Nikolaos Georgantzís, “Dominance in the Tetra Pak Case: An Empirical Approach”, *European Journal of Law and Economics* 7(2), 137-160, 1999.
- Aurora García-Gallego, “Oligopoly Experimentation of Learning with Simulated Markets”, *Journal of Economic Behavior and Organization* 35(3), 333-355, 1998.
- Aurora García-Gallego and Nikolaos Georgantzís, “Multiproduct Activity and Competition Policy: the Tetra Pack Case”, *European Journal of Law and Economics* 3(1), 83-95, 1996.
- Aurora García-Gallego, Nikolaos Georgantzís and Vicente Orts, “Spatial Competition with Asymmetric, Non-Uniform Distribution of Consumers”, *International Advances in Economic Research* 1(1), 32-41, 1995.

2. Chapters in Books

- Giuseppe Attanasi, Aurora García-Gallego, Nikolaos Georgantzís and Aldo Montesano, “Non-cooperative games with chained confirmed proposals”, in L. A. Petrosjan and N. A. Zenkevitch (Eds.) *Contributions to Game Theory and Management*, 4, Graduate School of Management SPbU, 2011, forthcoming.
- Aurora García-Gallego, Nikolaos Georgantzís and Praveen Kujal, “Experimental Insights into the Efficiency of Alternative Water Management Institutions”, in A. Dinar, J. Albiac and J. Sánchez-Soriano (eds), *Game Theory and Policymaking in Natural Resources and the Environment*, Series: Routledge Exploration in Environmental Economics. Routledge, Taylor & Francis Group, London and New York. Chapter 10, 209-235, 2008.

- Nikolaos Georgantzís, Aurora García-Gallego and Gerardo Sabater-Grande, “Changing Consumer-Specific Ecological Consciousness: Theory and Evidence from Survey Data”, in A. R. Burk (ed.), Inc. Columbus (ed.) *New Trends in Ecology Research*, Nova Science Publishers, Inc. (New York), 119-134, 2005.
- Iván Barreda, Aurora García-Gallego, Nikolaos Georgantzís, Vicente Orts and José C. Pernías, “Optimality of Environmental Policy in Monopolistically Competitive Markets”, in N. Georgantzís and I. Barreda (eds.) *Spatial Economics and Ecosystems* (ISBN: 1853125636), WIT Press (Southampton), 97-113, 2000.
- Aurora García-Gallego, Nikolaos Georgantzís and M. Victoria Petit, “Competition Intensity vs. Service Quality: On the Distribution of Para-Pharmaceutical Products in Spain”, in S. Martin (ed.) *Competition Policies in Europe*, North Holland (Amsterdam), 351-379, 1998.
- Aurora García-Gallego, Nikolaos Georgantzís, Vicente Orts and José C. Pernías, “Private vs. Public Transportation Cost-Reducing Investment”, in J.L. Usó, C.A. Brebbia and H. Power (eds.) *Ecosystems and Sustainable Development*, Computational Mechanics Publications (Southampton), 115-124, 1997.

3. Conference Proceedings

- Aurora García-Gallego, Nikolaos Georgantzís, Praveen Kujal, “How do Markets Manage Water Resources? An Experiment on Resource Market (de)centralization with Endogenous Quality”, 2nd *International Conference on Water Economics, Statistics and Finance* (Alexandroupolis, Greece, 2009),
- Aurora García-Gallego and Nikolaos Georgantzís, “An Experimental Analysis of Differentiated Product Markets with Multiproduct Firms (When does multiproduct activity matter?)”, *Actas de las XII Jornadas de Economía Industrial*, 263-268, 1996.
- Aurora García-Gallego, Nikolaos Georgantzís and Vicente Orts, “Strategic Consumer Location in Spatial Competition Models”, *Actas de las XI Jornadas de Economía Industrial*, 43-48, 1995.
- Aurora García-Gallego, “Experimental Evidence of Learning Behaviour in Oligopoly”, *Actas de las X Jornadas de Economía Industrial*, 71-84, 1994.

4. Working Papers in Refereed Series

- Aurora García-Gallego, Nikolaos Georgantzís, Ainhoa Jaramillo-Gutiérrez and Melanie Parravano, “The SGG Risk Elicitation Task: Implementation and Results”, *The Papers 10/07*, Department of Economic Theory and Economic History, 2010.
- Giuseppe Attanasi, Aurora García-Gallego, Nikolaos Georgantzís and Aldo Montesano, “Non-Cooperative Games with Confirmed Proposals”, LERNA, University of Toulouse, *Working Papers series number 10.02.308*, 2010.
- Aurora García-Gallego, Nikolaos Georgantzís, Miguel Ginés and Ainhoa Jaramillo-Gutiérrez, “Cultural and Risk-Related Determinants of Gender Differences in Ultimatum Bargaining”, *Instituto Valenciano de Investigaciones Económicas*, WP-AD 2007-08, 2007.
- Aurora García-Gallego, Nikolaos Georgantzís and Praveen Kujal, “How do Markets Manage Water Resources? An Experiment on Resource Market (de)centralization with Endogenous Quality”, *Working Paper 06-22*, Economic Series 07, Universidad Carlos III de Madrid, April 2006.
- Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira and J. Carlos Pernías-Cerrillo, “Competing against Simulated Equilibrium Price Dispersions: An Experiment on Internet-assisted Search Markets”, *Working Paper #05-12*, NET (Networks, Electronic Commerce and Telecommunications) Institute, 2005.
- Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira and J. Carlos Pernías-Cerrillo, “Risk Attitudes and Internet Search Engines: Theory and Experimental Evidence”, *Working Paper #04-03*, NET Institute, 2004.
- Nikolaos Georgantzís and Aurora García-Gallego, “Monopolistic Product Line Competition with Ex-Post Consumer Heterogeneity”, *Papers de Discussió*, PD-ECO 2003/3, Universitat Jaume I (Castellón), 2003.
- Aurora García-Gallego and Nikolaos Georgantzís, “Adaptive Behavior by Single-Product and Multiproduct Price Setting Firms in Experimental Markets”, *Instituto Valenciano de Investigaciones Económicas*, WP-AD 2001-13, 2001.

- Aurora García-Gallego, Nikolaos Georgantzís, Enrique Fatás, Praveen Kujal and Tibor Neugebauer, “Mixture and Distribution of Different Water Qualities: An Experimental Evaluation of Alternative Scenarios Concerning Vertical Structure in a Complex Market”, LINEEX Working Paper 12/00, Valencia, 2000.
- Eva Camacho-Cuena and Aurora García-Gallego, “Retailers’ Strategic Choice in a Vertically Differentiated Market”, Paper de Discussió, PD-ECO 2000/3, Universitat Jaume I (Castellón), 2000.
- Aurora García-Gallego and Nikolaos Georgantzís, “Persuasive Advertising in Vertically Differentiated Markets”, Papers de Discussió, PD/ECO 99/1, Universitat Jaume I (Castellón), 1999.
- Aurora García-Gallego and Nikolaos Georgantzís, “Competitive and Predatory Multi-Plant Location Decisions”, Instituto Valenciano de Investigaciones Económicas, WP-EC 95-03, 1995.

Unpublished Ongoing Work

- Aurora García-Gallego, Nikolaos Georgantzís and Praveen Kujal, “How do Markets Manage Water Resources? An Experiment”. Revise-and-resubmit at *Environmental and Resource Economics*.
- Aurora García-Gallego, Nikolaos Georgantzís and Ainhoa Jaramillo-Gutiérrez, “Gender Differences in Ultimatum Wage Bargaining: Evidence from Greece, Spain and the UK”.
- Giuseppe Attanasi, Aurora García-Gallego, Nikolaos Georgantzís and Aldo Montesano, “Games with Chained Confirmed Proposals”.
- García-Gallego, Nikolaos Georgantzís, Ainhoa Jaramillo Gutiérrez, Pedro Pereira and J. Carlos Pernías-Cerrillo, “On the Evolution of Monopoly Pricing in Internet-assisted Search Markets”.
- Adamos Andreou, Sophia Andreou, Aurora García-Gallego and Nikolaos Georgantzís, “Cheap Talk Trade Unions: An Ultimatum Wage Bargaining Experiment”. Revise-and-resubmit at *Bulletin of Economic Research*.
- Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira and J. Carlos Pernías-Cerrillo, “Size and Bias Effects of Price-Search Engines: Theory and Experimental Evidence”. Revise-and-resubmit at *Information Economics and Policy*.
- Aurora García-Gallego, Nikolaos Georgantzís and Ioannis Theodossiu, “Ultimatum Bargaining and Preference Elicitation in Experimental Labour Markets with a Real Task”.

Papers in Recent Conferences and Seminars

- Aurora García Gallego, “El método Experimental en Economía”, Ponente invitado al *Workshop en Economía Experimental* (Cartagena, 10-11/02/2011).
- Giuseppe Attanasi, Aurora García-Gallego, Nikolaos Georgantzís, Aldo Montesano, “Games with Chained Confirmed Proposals”, *XXV Jornadas de Economía Industrial* (Madrid, Spain, 2010), *ASSET Meeting 2010* (Alicante, Spain, 2010), *XXXV Simposio de la Asociación Española de Economía (SAEe)* (Madrid, Spain, 2010).
- Aurora García Gallego, “Negociación en economía experimental: El juego del ultimátum y aplicaciones al mercado de trabajo”, Invited Speaker at the *Workshop en Economía del Comportamiento: Experimentación, Avances y Desafíos* (Bogotá, Colombia, 23/08/2010)
- Aurora García-Gallego, Nikolaos Georgantzís and Ainhoa Jaramillo-Gutiérrez, “Gender Differences in Ultimatum Wage Bargaining: Evidence from Greece, Spain and the UK”, *XXXIV Simposio de la Asociación Española de Economía (SAEe)* (Valencia, Spain, 2009).
- Adamos Andreou, Sophia Andreou, Aurora García-Gallego and Nikolaos Georgantzís, “Cheap Talk Trade Unions: An Ultimatum Wage Bargaining Experiment”, *XXXIV Simposio de la Asociación Española de Economía (SAEe)* (Valencia, Spain, 2009).
- Iván Barreda-Tarrazona, Aurora García-Gallego, Nikolaos Georgantzís, Ainhoa Jaramillo-Gutiérrez and Gerardo Sabater-Grande, “Altruism as a Market Strategy”, *IMEBE-5th Internacional Meeting on Experimental and Behavioral Economics* (Granada, Spain, 2009), *Economics Seminar at the University Complutense of Madrid* (Madrid, 05/05/2009), ponente invitado al *Workshop en Economía Experimental* (Cartagena 10-11/02/2011),
- Giuseppe Attanasi, Aurora García-Gallego, Nikolaos Georgantzís, Aldo Montesano, “Games with Confirmed Proposals: Theory and Experiments”, *IMEBE-4th Internacional Meeting on Experimental and*

Behavioral Economics (Alicante, Spain, 2008), *7th Conference on Research on Economic Theory & Econometrics* (Naxos, Greece, 2008).

- Aurora García-Gallego, Nikolaos Georgantzís, “Market effects of changes in consumers’ social responsibility”, *Seminars of the Economics Department at the University of Cyprus* (Nicosia, 21/11/2007), *8th Conference on Research on Economic Theory & Econometrics* (Tinos, Greece, 2009).
- Aurora García-Gallego, Nikolaos Georgantzís, Daniel Navarro-Martínez and Gerardo Sabater-Grande, “The Dynamics of Preference Imprecision: Experimental Evidence”, *3rd International Meeting on Experimental and Behavioral Economics -IMEBE 2007* (Málaga, Spain, 2007), *Economics Seminar at the University Complutense of Madrid* (Madrid, 26/06/2007), *Economic Science Association 2007 World Meeting* (Rome, Italy, 2007).
- Aurora García-Gallego, Nikolaos Georgantzís, Praveen Kujal, “How do Markets Manage Water Resources? An Experiment on Resource Market (de)centralization with Endogenous Quality”, *6th Meeting on Game Theory and Practice Dedicated to Development, Natural Resources and the Environment* (Zaragoza, Spain, 2006), *European Work on Experimental and Behavioral Economics* (Valencia, Spain, 2006), *XXXI Simposio de Análisis Económico* (Oviedo, Spain, 2006), *Guest lecture at Max Planck Institute for Research on Collective Goods* (Bonn, Germany, 7/5/2007), *Current Trends in Economics and Emigration Policies* (8th SAET Conference, Kos, Greece, 2007), *2nd International Conference on Water Economics, Statistics and Finance* (Alexandroupolis, Greece, 2009).
- Aurora García-Gallego, Nikolaos Georgantzís and Ainhoa Jaramillo-Gutiérrez, “Cultural and risk-related determinants of gender differences in ultimatum bargaining”, *IAREP-SABE Congress* (Paris, France, 2006).
- Aurora García-Gallego, Nikolaos Georgantzís, Georgios A. Panos, Ioannis Theodossiou, “An experimental study on behavior under unemployment and long term contracts”, *IAREP-SABE Congress* (Paris, France, 2006), *IMEBE-4th International Meeting on Experimental and Behavioral Economics* (Alicante, Spain, 2008).
- Aurora García-Gallego, Nikolaos Georgantzís, Georgios A. Panos, Ioannis Theodossiou, “Ultimatum Bargaining under real-task Experimental Labour Market Conditions: Evidence from 3 Countries”, *2nd International Meeting on Experimental and Behavioral Economics -IMEBE 2005* (Valencia, Spain, 2005).
- Aurora García-Gallego, Nikolaos Georgantzís, Miguel Ginés-Vilar and Ainhoa Jaramillo-Gutiérrez, “Gender and Risk Attitudes in Bargaining Experiments”, *30th Annual Congress IAREP “Absurdity in the Economy”* (Prague, 2005), *ASSET Meeting 2005* (Crete, Greece, 2005), *XXX Simposio de Análisis Económico* (Murcia, 2005).
- Iván Barreda, Aurora García-Gallego, Nikolaos Georgantzís, Joaquín Andaluz and Agustín Gil, “On the Neglected Behavioral Aspects of the Hotelling Game”, *ASSET Meeting 2005* (Crete, Greece, 2005), *XXII Jornadas de Economía Industrial* (Barcelona, Spain, 2006).
- Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira and J. C. Pernías-Cerrillo, “Risk Attitudes and Internet Search Engines: Theory and Experimental Evidence”, *European Regional Meeting 2005 of the Economic Science Association* (Alessandria, Italy, 2005), *7th SAET Conference on Current Trends in Economics* (Vigo, Spain, 2005).
- Aurora García-Gallego, Nikolaos Georgantzís, Praveen Kujal, “Dynamic Resource Markets: Experimental Analysis of an Aquifer with Endogenous Water Quality”, *European Regional Meeting 2005 of the Economic Science Association* (Alessandria, Italy, 2005), *Economics Seminar at the University Complutense of Madrid* (Madrid, 15/11/2005).
- Aurora García-Gallego and Nikolaos Georgantzís, “Monopolistic Product Line Competition with Ex Post Consumer Heterogeneity”, *XXIX Simposio de Análisis Económico* (Pamplona, Spain, 2004), *32nd Annual Conference of the European Association for Research in Industrial Economics-EARIE 2005* (Porto, Portugal, 2005), *XXI Jornadas de Economía Industrial* (Bilbao, Spain, 2005), *ASSET Meeting 2005* (Crete, Greece, 2005).
- Nikolaos Georgantzís, Margarita Genius, Aurora García-Gallego and Gerardo Sabater, “Lottery-specific risk attitudes: Probability and reward attraction vs. risk-return tradeoffs”, *VII European Conference on Psychological Assessment* (Málaga, Spain, 2004), *ASSET Meeting 2005* (Crete, Greece, 2005).
- Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira and J. C. Pernías-Cerrillo, “Size and Bias Effects of Search Engines: Theory and Experimental Evidence”, *III Workshop on Individual Decision Making* (Sevilla, Spain, 2003), *The Economics of Two-Sided Markets* (Toulouse, France, 2004), *31st*

- Annual Conference of the European Association for Research in Industrial Economics-EARIE 2004* (Berlin, Germany, 2004), *XX Jornadas de Economía Industrial* (Granada, Spain, 2004), *ASSET Meeting 2004* (Barcelona, Spain, 2004), *IMEBE 2004-International Meeting on Experimental and Behavioral Economics* (Córdoba, Spain, 2004), *European Regional Meeting 2005 of the Economic Science Association* (Alessandria, Italy, 2005), *Guest lecture at Max Planck Institute for Research on Collective Goods* (Bonn, Germany, 8/5/2006).
- Iván Barreda, Aurora García-Gallego, Nikolaos Georgantzís, Joaquín Andaluz and Agustín Gil, “Location-and-Pricing Experiments with Simulated and Real Consumers: the Role of Risk Attitudes”, *XIX Jornadas de Economía Industrial* (Castellón, Spain, 2003).
 - Aurora García-Gallego, Nikolaos Georgantzís, M^a José Gil-Moltó and Vicente Orts, “Game-Theoretic and Behavioral Aspects on International Mergers”, *XXVIII Simposio de Análisis Económico* (Sevilla, Spain, 2003), *XIX Jornadas de Economía Industrial* (Castellón, Spain, 2003), *European Regional Meeting 2005 of the Economic Science Association* (Alessandria, Italy, 2005).
 - Iván Barreda, Aurora García-Gallego, Nikolaos Georgantzís and Vicente Orts, “Public Investment as Regulatory Instrument in a Monopolistically Competitive Market”, *Current Issues in Competition Theory and Policy: INFER Annual Conference 2002* (Bonn, Germany, 2002)
 - Eva Camacho-Cuena, Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, “Buyer-Seller Interaction in Spatial Competition Models”, *EARIE Conference* (Madrid, Spain, 2002), *ASSET Meeting 2002 Euroconference* (Paphos, Cyprus, 2002), *XXVII Simposio de Análisis Económico* (Salamanca, Spain, 2002), *Spring Meeting Young Economists* (Leuven, Belgium, 2003)
 - Aurora García-Gallego, Nikolaos Georgantzís, Margarita Genius and Gerardo Sabater-Grande, “Testing for Inconsistencies in Individual Choice under Risk”, *International Congress on Insurance: Mathematics & Economics* (Lisbon, 2002), *International Workshop on Experimental Economics* (Graz, Austria, 2002).
 - Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, “Identified Consumers: an Experiment on the Informativeness of Cross-Demand Price Effects”, *V Jornadas de Economía de las Telecomunicaciones y de las Tecnologías de la Información* (Madrid, 2001), *ASSET 2001 Euroconference* (Rethymnon, Crete, 2001), *XVII Jornadas de Economía Industrial* (Barcelona, 2001), *IV Encuentro de Economía Aplicada* (Reus, Spain, 2001).
 - Eva Camacho-Cuena, Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, “An Experimental Test of Response Consistence in CVM”, *ASSET 2001 Euroconference* (Rethymnon, Crete, 2001), *ESA European meeting* (Barcelona, 2001), *IV Encuentro de Economía Aplicada* (Reus, Spain, 2001), *XXVI Simposio de Análisis Económico* (Alicante, Spain, 2001).
 - Iván Barreda-Tarrazona, Aurora García-Gallego, Nikolaos Georgantzís and Vicente Orts, “Optimal State Intervention in Monopolistically Competitive Markets”, *ASSET 2001 Euroconference* (Rethymnon, Crete, 2001).
 - Aurora García-Gallego and Nikolaos Georgantzís, “Who Should Advertise Green Products?”, *7th Conference on Economic Policy Studies: Environment and Microeconomic Policy* (Crete, 1999), *Workshop on Green Consumers and Producers* (Oslo, 2001).
 - Aurora García-Gallego and Nikolaos Georgantzís, “Quality Consciousness-Building Advertising”, *XVII Jornadas de Economía Industrial* (Barcelona, 2001).
 - Eva Camacho and Aurora García-Gallego, “Optimal Retailing in a Vertically Differentiated Market”, *ASSET 2000 Euroconference* (Lisbon, 2000), *XVI Jornadas de Economía Industrial* (Madrid, 2000).
 - Aurora García-Gallego and Nikolaos Georgantzís, “International Mergers vs. Foreign Direct Investment”, *ASSET 2000 Euroconference* (Lisbon, 2000), *European Trade Study Group 2000 Meeting* (Glasgow, 2000).
 - Iván Barreda, Aurora García-Gallego, Nikolaos Georgantzís, Joaquín Andaluz and Agustín Gil, “Product Differentiation and Price Competition: Experimental Evidence”, *2000 European Meeting of the Economic Science Association* (Amsterdam, 2000), *XXV Simposio de Análisis Económico* (Barcelona, 2000), *XVI Jornadas de Economía Industrial* (Madrid, 2000), *16th Annual Congress of the European Economic Association* (Zurich, 2001).

Research Project Director

- “Experimentos en Dominios con Incertidumbre: El papel de los sesgos decisionales”, financed by *Bancaixa*, 15/12/2010-14/12/2013.

- “El papel de la delegación en diferentes contextos oligopolísticos: evidencia experimental y nuevas percepciones teóricas”, financed by *Bancaixa*, 15/12/2007-14/12/2010.
- “Mecanismos de Mercado y Gestión Hidrológica: un Estudio Experimental”, financed by the *Fundación BBVA*, 1/4/2003-30/3/2005.
- “Decisiones bajo Incertidumbre e Interacción Estratégica”, financed by the *Spanish Ministry of Science and Technology*, 1/11/2002-31/10/2005.
- “Decisiones sobre Diseño y Gama de Productos: un Análisis Experimental”, financed by the *Spanish Ministry of Education and Culture*, 1/1/2000-31/12/2002.
- “Implicaciones de la Actividad Multiproducto sobre el Aprendizaje: un Análisis Experimental”, financed by the *Spanish Ministry of Education and Culture*, 1/8/1995-31/7/1998.

Participation in Research Projects

- “El papel de la comparación social en las decisiones económicas bajo incertidumbre”, financed by the *Junta de Andalucía*, 01/09/2008-31/09/2013.
- “Diferenciación via eficiencia energética en mercados con consumidores socialmente responsables: Teoría y evidencia experimental”, financed by the *Spanish Ministry of Science and Innovation*, 1/1/2009-31/12/2011.
- “El papel del consumidor en mercados con mecanismos de comparación de precios”, financed by the *Spanish Ministry of Education and Science*, 1/1/2006-31/12/2008.
- “Grup de recerca en economia del comportament (GREC-GRUPOS04/13)”, financed by the *Generalitat Valenciana*, 1/1/2005-31/12/2005.
- “Ultimatum bargaining and preference elicitation in real-task experimental labor markets”, financed by the *Instituto Valenciano de Investigaciones Económicas (IVIE)*, 1/12/04-30/9/05.
- “Análisis experimental y empírico de los determinantes de la valoración del entorno laboral y su incidencia sobre el comportamiento negociador”, financed by *Bancaixa*, 1/12/2004-30/11/2007.
- “Grup de Recerca en Economia del Comportament (GREC-GRUPOS04/13)”, financed by the *Generalitat Valenciana*, 1/1/2004-31/12/2005.
- “Ampliación del Laboratorio de Economía Experimental”, financed by *FEDER* funds, 2004.
- “Societal and economic effects on quality of life and well-being: preference identification and priority setting in response to changes in labour market status”, financed by the *European Union* (SERD-2002-00057). Institutions involved: Universitat Jaume I (Castellón, Spain), Centre for European Labour Market Research (Aberdeen, Skotland), Aarhus Business School (Denmark), Research Institute of the Finnish Economy (Finland), Université Pantheon-Assas (Paris, France), University of Ioannina (Greece), Amsterdam Institute for Advanced Labour Studies (Holland), 1/12/2001-30/11/2004.
- Experimental Economics Laboratory “Laboratorio de Economía Experimental-Universitat Jaume I”, financed by *FEDER* funds, 2002.
- “Diversificación Geográfica, Cooperación y Economías Multiplanta en la Organización de la Innovación y de la Producción”, financed by *Bancaixa*, 1/12/2001-30/11/2004.
- “Tecnologías de compra y aprendizaje: un test experimental sobre los efectos de la identificación del consumidor”, financed by the *Fundación Empresa Pública*, 15/3/2001-31/12/2001.
- “Experimentos económicos sobre aversión al riesgo: aplicaciones al mercado de futuros de aceite de oliva”, financed by the *Caja de Andalucía*, 1/10/2000-30/9/2002.
- “Actividad Multiproducto en un Oligopolio Experimental Diferenciado”, financed by the *Instituto Valenciano de Investigaciones Económicas*, 1/4/2000-1/12/2000.
- “Aspectos Económicos de la Protección del Diseño Industrial en la Empresa Exportadora Valenciana”, financed by the *Spanish Ministry of Education and Culture* and *FEDER funds*, 1/1/2000-31/12/2001.
- “Localización Espacial y Provisión Endógena de Infraestructuras”, financed by *Bancaixa*, 1/11/1998-31/10/2001.
- “Laboratorio de Economía Experimental”, financed by the *Generalitat Valenciana*, 1998.
- “Dinámica Espacial, Dominancia Multimercado y Comercio Internacional”, financed by *Bancaixa*, 1/1/1995-31/12/1997.
- “Distribución Endógena de Consumidores en los Modelos de Competencia Espacial”, financed by the *Instituto Valenciano de Investigaciones Económicas*, 1/1/1995-30/9/1995.

- “Implicaciones de la Actividad Multiproducto sobre la Política de la Competencia”, financed by the *Instituto Valenciano de Investigaciones Económicas*, 1/1/1994-30/9/1994.

Visiting

- Economics Department, Universidad Nacional de Colombia, Bogotá, 18/08/2010-29/08/2010.
- Economics Department, University of Cyprus, 1/9/2008-30/5/2009.
- Economics Department, University of Cyprus, 1/8/2007-31/7/2008.
- Max Planck Institute for Research on Collective Goods, Bonn (Germany), 7/5/2007-14/5/2007.
- Economics Department, University of Crete, 1/2/2001-31/1/2002.
- Universidade Nova de Lisboa, Summer 1994.

Thesis Supervision

- Eva Camacho, “Tres Ensayos sobre Mercados Diferenciados con Consumidores Activos” (*Three Essays on Differentiated Markets with Active Consumers*), Universitat Jaume I. Date of the thesis defence: 12 of April 2002.
- Ainhoa Jaramillo-Gutiérrez, “Gender Differences in Strategic and Risky Environments”, Universitat Jaume I. Date of the thesis defence: 2 of February 2007.

Referee

- *International Journal of Industrial Organization*
- *Economic Inquiry*
- *Mathematical and Computer Modelling*
- *Experimental Economics*
- *Journal of Economic Behavior and Organization*
- *Revista de Economía Aplicada*
- *Hacienda Pública Española*
- *Centra's Working Papers*
- *Spanish Agency of Evaluation (ANEP)*
- *Evaluation Agency of Catalonia (AGAUR)*
- *Evaluation Agency of Andalucía (AGAE)*

Scientific Committee

- 5th Alhambra Workshop in Experimental Economics (Granada, 2010)
- Jornadas de Economía Industrial, 2002-2006.
- Simposio de Análisis Económico, 2008, 2009 and 2010.
- Southern Europe Experimentalist's Team 2010 (Marrakech, Morocco).
- ASSET Meeting 2010, Alicante, Spain.

International Prize

1999 Tinker Foundation and IFREE/ESL (Arizona-USA) Prize for the proposal: “Mixture and Distribution of Different Water Qualities: An Experimental Comparison of Alternative Property Right Definitions and Distribution Schemes”.

National Prizes

- 2003 Prize “L@boratorio de Investigación Interdisciplinar en Tecnologías de la Información” to the Laboratori d’Economia Experimental (LEE). Financed by Fundación DMR Consulting.
- 2006 Prize “Emprendedores Académicos”. Financed by Fundación everis.

International Research Grants

- Title of the research: “Risk Attitudes and Internet Search Engines: Theory and Experimental Evidence”
Authors: Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira and J.C. Pernías-Cerrillo
Grant: Grant from the NET Institute (www.NETinst.org) in summer 2004.

- Title of the research: “Individual Pricing Behavior against Simulated Equilibrium Play: An Experimental Study on the Risk-related Elements of Pricing in the Presence of Internet Search Engines”
Authors: Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira and J.C. Pernías-Cerrillo
Grant: Grant from the NET Institute (www.NETInst.org) in summer 2005.

Grants

- 1982-88: Spanish Ministry of Education.
- 1988-89: Spanish Ministry of Finance.
- 1989-92: Spanish Ministry of Foreign Affairs.
- 1992-93: EU Commission Stagier grants.